Combined Financial Statements

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE

SEPTEMBER 30, 2020 AND 2019





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LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE SEPTEMBER 30, 2020 AND 2019

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INDEPENDENT AUDITORS' REPORT

To the Board of Latin American Studies Association and Affiliate Pittsburgh, Pennsylvania

We have audited the accompanying combined financial statements of Latin American Studies Association and Affiliate, which comprise the combined statements of financial position as of September 30, 2020 and 2019, and the related combined statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of Latin American Studies Association and Affiliate as of September 30, 2020 and 2019, and the combined activities and changes in net assets and the combined cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplemental information on pages 22 through 25 is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Wexford, Pennsylvania February 8, 2021

Holsinger P.C.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINED STATEMENTS OF FINANCIAL POSITION

ASSETS

	As of September 30,			
	2020	2019		
Current Assets: Cash and cash equivalents Accounts receivable, net Prepaid expenses Prepaid Congress expenses	\$ 680,314 33,965 12,422 113,055	\$ 823,050 64,129 19,711 158,470		
Total Current Assets	839,756	1,065,360		
Property and Equipment, net Investments, at fair value	2,432,977 6,843,907	2,424,728 6,660,698		
Total Assets	\$ 10,116,640	\$ 10,150,786		
<u>LIABILITIES AND NET ASSETS</u>				
Current Liabilities: Payables and accrued expenses Deferred revenue Total Current Liabilities	\$ 60,749 504,836 565,585	\$ 127,452 817,666 945,118		
Net Assets: Net assets without donor restrictions Operating Board designated Net assets with donor restrictions	4,710,736 2,204,903 2,635,416	4,687,838 1,926,806 2,591,024		
Total Net Assets	9,551,055	9,205,668		
Total Liabilities and Net Assets	\$ 10,116,640	\$ 10,150,786		

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINED STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2020

	Without Dono	r Restrictions	With	
		Board	Donor	+
Revenue:	Operating	Designated	Restrictions	Total
Grants	\$ -	\$ -	\$ 62,500	\$ 62,500
Individual contributions	Ψ -	Ψ -	30,561	30,561
Membership and section dues	800,006	-	25,000	825,006
Congress registrations, net	406,550	-	· -	406,550
Congress exhibits and advertisements	18,741	-	-	18,741
Congress sponsorships	-	-	-	-
Investment income	12,451	109,943	-	122,394
Net realized and unrealized gains (losses)	25,376	522,634	-	548,010
Royalties and subsidiary rights	13,207	-	-	13,207
Meeting planning services	63,622	-	-	63,622
Fundraising	-	-	-	-
Other revenue	17,463	-	-	17,463
PPP Grant Income	104,900	-	-	104,900
Net assets released from restrictions	73,669		(73,669)	
Total Revenue	1,535,985	632,577	44,392	2,212,954
Expenses:				
Program services:				
Publications	218,450	-	-	218,450
Congress	545,934	47,140	-	593,074
Cultural Center	51,333	185,048	-	236,381
Special Projects	-	34,362	-	34,362
Membership and Sections Supporting services:	220,584	36,572	-	257,156
Fundraising	1,783	_	_	1,783
Management and General	475,003	51,358		526,361
Total Expenses	1,513,087	354,480		1,867,567
Change in Net Assets	22,898	278,097	44,392	345,387
Net Assets - Beginning of Year	4,687,838	1,926,806	2,591,024	9,205,668
Net Assets - End of Year	\$4,710,736	\$2,204,903	\$2,635,416	\$9,551,055

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINED STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2019

	Without Dono	Board	With Donor	Total
Dovenue	Operating	Designated	Restrictions	Total
Revenue: Grants Individual contributions	\$ - -	\$ -	\$ 32,000 21,525	\$ 32,000 21,525
Membership and section dues	791,507	-	51,911	843,418
Congress registrations	1,097,126	-	-	1,097,126
Congress exhibits and advertisements	120,415	-	-	120,415
Congress sponsorships	3,000			3,000
Investment income	20,067	236,995	-	257,062
Net realized and unrealized gains	31,332	(56,629)	-	(25,297)
Royalties and subsidiary rights	32,987	-	-	32,987
Meeting planning services	125,977	-	-	125,977
Other revenue	27,742	-	-	27,742
Net assets released from restrictions	52,500		(52,500)	
Total Revenue	2,302,653	180,366	52,936	2,535,955
Expenses: Program services:	004.000			004.000
Publications	261,686	- 04 500	-	261,686
Congress	845,138	84,500	-	929,638
Special Projects	272.004	33,440	-	33,440
Membership and Sections	272,804	37,289	-	310,093
Supporting services: Fundraising	58,122			58,122
Management and General	466,849	_	-	466,849
Management and General	400,043			400,043
Total Expenses	1,904,599	155,229		2,059,828
Change in Net Assets	398,054	25,137	52,936	476,127
Net Assets - Beginning of Year	3,249,877	2,941,576	2,538,088	8,729,541
Adjustments: Purchase of property with board designated funds Allocation of net assets to building maintenance	1,139,907 (100,000)	(1,139,907) 100,000	- -	-
Net Assets - End of Year	\$4,687,838	\$1,926,806	\$2,591,024	\$9,205,668

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2020

	Program Services						Supporting Services		
	Publications	Congress	Cultural Center	Special projects	Membership and sections	Management and General	Fundraising	Total	
Expenses:									
Bad debt	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,300	\$ -	\$ 18,300	
Congress	-	168,352	-	-	-	-	-	168,352	
Congress grants	-	73,344	-	-	-	-	-	73,344	
Salaries and benefits	154,000	307,998	51,333	-	205,333	307,997	-	1,026,661	
Postage, printing and copying	1,278	-	-	-	-	548	-	1,826	
Governance and travel	1,783	12,483	-	-	-	19,616	1,783	35,665	
Publication	49,407	-	-	-	-	-	-	49,407	
Section expense	-	-	-	-	17,947	-	-	17,947	
Consulting and professional services	2,847	-	-	-	-	25,626	-	28,473	
Investment fees	-	21,924	-	-	17,538	40,956	-	80,418	
Special projects - Ford	-	-	-	25,000	-	-	-	25,000	
Special projects - LASA Doctoral									
Student Research	-	-	-	9,362	-	-	-	9,362	
Fundraising	-	-	-	-	-	-	-	-	
Other	-	2,740	-	-	1,370	23,291	-	27,401	
Office equipment and supplies	-	5,641	-	-	5,641	16,923	-	28,205	
Communications	3,016	-	-	-	3,016	-	-	6,032	
Membership and dues	6,119	-	-	-	6,119	12,239	-	24,477	
Marketing	-	400	-	-	-	-	-	400	
Depreciation	-	-	36,965	-	-	21,710	-	58,675	
Cultural Center - consultants	-	-	83,052	-	-	-	-	83,052	
Cultural Center - exhibits	-	-	2,950	-	-	-	-	2,950	
Repairs and maintenance	-	-	25,294	-	-	14,228	-	39,522	
Real estate taxes	-	-	14,739	-	-	8,290	-	23,029	
Utilities	-	-	14,617	-	-	8,222	-	22,839	
Telephone	-	192	-	-	192	3,461	-	3,845	
Insurance			7,431			4,954		12,385	
Total Expenses	\$ 218,450	\$ 593,074	\$ 236,381	\$ 34,362	\$ 257,156	\$ 526,361	\$ 1,783	\$ 1,867,567	

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2019

	Program Services					 Supporting	Ser	vices			
	Publications	<u>C</u>	ongress		special rojects	embership d sections	nagement d General	Fui	ndraising		Total
Expenses:											
Congress	\$ -	\$	368,215	\$	-	\$ -	\$ -	\$	-	\$	368,215
Congress travel grants	-		146,274		-	-	-		-		146,274
Salaries and benefits	145,879		291,759		-	194,506	291,759		48,626		972,529
Postage, printing and copying	895		-		-	-	383		-		1,278
Governance and travel	6,073		78,948		-	-	30,366		6,073		121,460
Publication	93,117		-		-	-	-		-		93,117
Section expense	-		-		-	69,811	-		-		69,811
Consulting and professional services	4,029		2,015		-	-	34,250		-		40,294
Investment fees	-		32,862		-	26,289	43,861		-		103,012
Special projects - Ford	-		-		24,960	-	-		-		24,960
Special projects - LASA Doctoral											
Student Research	-		-		8,480	-	-		-		8,480
Fundraising	-		-		-	-	-		3,423		3,423
Other	-		3,142		-	1,571	26,704		-		31,417
Office equipment and supplies	-		6,030		-	6,030	18,091		-		30,151
Communications	6,879		-		-	6,879	-		-		13,758
Membership and dues	4,814		-		-	4,814	9,628		-		19,256
Marketing	-		200		-	-	-		-		200
Depreciation	-		-		-	-	1,092		-		1,092
Training and development	-		-		-	-	2,840		-		2,840
Telephone	-		193		-	193	3,480		-		3,866
Insurance						 	 4,395				4,395
Total Expenses	\$ 261,686	\$	929,638	\$	33,440	\$ 310,093	\$ 466,849	\$	58,122	\$ 2	2,059,828

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINED STATEMENTS OF CASH FLOWS INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

	Years Ended September 30,				
		2020	2019		
Operating Activities:					
Change in net assets	\$	345,387	\$	476,127	
Adjustments to reconcile change in net assets to	·	•	·	,	
net cash provided by (used in) operating activities:					
Depreciation		58,675		1,092	
Bad debt expense		18,300		-	
Net (gain) loss on investments		(548,010)		25,297	
Contributions restricted for long-term investment		(31,423)		(58,803)	
Change in assets and liabilities:					
Accounts receivable		11,864		(21,076)	
Prepaid expenses		7,289		2,924	
Prepaid Congress expenses		45,415		(107,883)	
Payables and accrued expenses		(66,703)		85,101	
Deferred revenue		(312,830)		309,019	
Total adjustments		(817,423)		235,671	
Net Cash Provided by (Used In) Operating Activities		(472,036)		711,798	
Investing Activities:					
Purchase of property and equipment		(66,924)	(2,390,907)	
Proceeds from dispositions of investments	2	2,077,822		3,559,622	
Purchases of investments	(*	1,713,021)		3,064,460)	
Net Cash Provided by (Used In) Investing Activities		297,877	(1,895,745)	
Financing Activities:					
Proceeds from contributions restricted for endowment purposes		31,423		58,803	
Net Cash Provided by (Used In) Financing Activities		31,423		58,803	
Decrease in Cash and Cash Equivalents		(142,736)	(1,125,144)	
Cash and Cash Equivalents - Beginning of Year		823,050		1,948,194	
Cash, and Cash Equivalents - End of Year	\$	680,314	\$	823,050	

NOTE 1 - NATURE OF OPERATIONS

Nature of Operations - Latin American Studies Association (the "Association") was organized to provide a forum for addressing matters of common interest to the scholarly profession and to promote effective training, teaching and research in connection with the study of Latin America. The Association fosters intellectual discussion, research, and teaching on Latin America, the Caribbean, and its peoples throughout the Americas, promotes the interests of its diverse membership, encourages civic engagement through network building and public debate, and publishes the Latin American Research Review.

Every year, specialists on Latin America gather at the LASA International Congress ("Congress"). Featuring over 1,000 sessions, including plenary sessions and informal meetings, the Congress is the world's premier forum for expert discussion on Latin America and the Caribbean.

The Association is developing a new initiative of the Latin American Cultural Center which aims to celebrate Latin America through compelling physical and cyber spaces dedicated to sharing and fostering a heightened understanding and appreciation for Latin American arts, history, and culture. This center is planned in the property of the Association's headquarters.

The Association formed a Pennsylvania not-for-profit corporation, MaestroMeetings, Inc., ("Maestro" or "Affiliate") to provide meeting planning services for the Association and unrelated third-party not-for-profit entities. The board is appointed by the Ways and Means Committee of the Latin American Studies Association. In exchange for management services, Maestro pays the Association a yearly management fee equal to 100% of Maestro's increase in net assets.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting - The Organization uses the accrual basis of accounting, whereby revenue is recognized when earned and expenses are recorded as incurred.

Principles of Combination - The accompanying combined financial statements include the accounts of Latin American Studies Association and MaestroMeetings, Inc. (collectively, the Organization"). Significant intercompany transactions and balances have been eliminated in the combination.

Basis of Presentation - Under accounting principles generally accepted in the United States of America, the Organization is required to report information regarding its financial position and activities according to two classes of net assets, as follows:

Net Assets without donor restrictions - are neither permanently nor temporarily restricted by donor or grantor-imposed restrictions.

Net Assets without donor restrictions - Board Designated Net Assets - These net assets are not subject to donor-imposed stipulations; however, they have been designated by the Board for specific purposes.

Net assets with donor restrictions - are from contributions, grants, and other inflows of assets whose use by the Association is limited by donor or grantor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Association pursuant to the stipulations.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Cash and Cash Equivalents - All liquid investments with a maturity of three months or less, when purchased, are considered cash equivalents. The Organization maintains its cash in bank accounts which, at times, may exceed federally insured limits. The Organization does not believe it is exposed to any significant credit risk on cash. From time to time bank balances exceed FDIC limits of \$250,000.

The collections are not recognized as assets in the statement of financial position. United States generally accepted accounting principles permit such treatment if the contributed works of art are held for public exhibition and education rather than financial gain, the collection is protected, kept unencumbered, cared for and preserved, and the contributed work of art is subject to the Associations policy that requires the proceeds from sales of collection items to be used to acquire other items for collections. For insurance purposes, the value of a significant portion of the art collections is appraised every few years. Purchases of collection items are recorded as decrease in net assets without donor-imposed restrictions in the year win which the items are acquired. Proceeds from deaccessions or insurance recoveries are reflected as increased in the appropriate net asset class.

Accounts Receivable - The Organization uses the specific identification method in estimating for uncollectable accounts. In management's opinion, \$18,300 and \$0 was reserved as uncollectible as of September 30, 2020 and 2019, respectively. Bad debt expense was \$18,300 and \$0 for the years ended September 30, 2020 and 2019, respectively.

Investments - Investments are reported at their fair values. The fair values of equity funds are based on quoted market prices. Investments in bond funds are reported at their fair values based on recently executed transactions, market price quotations (where observable), and valuation models.

Realized gains and losses on disposals of investments are determined by the specific identification method. Interest and dividend income are recognized as received.

The Association's investments are exposed to various risks, such as interest rate, market, and credit risk. Due to the level of risk associated with investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible that significant changes in risks in the near term may materially affect the amounts reported in the financial statements.

Property and Equipment - equipment is stated at cost if purchased or at fair value if contributed. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The Association follows the practice of capitalizing all purchases of property and equipment in excess of \$5,000. The cost of property and equipment retired or otherwise disposed of and the related accumulated depreciation is removed from the account and any resulting gain or loss is reflected in current operations. Routine repairs and maintenance costs are expensed as incurred. Renewals and betterments which substantially extend the useful life of an asset are capitalized.

Revenue and Revenue Recognition - The Association recognizes membership dues, which are nonrefundable, as an exchange element based on the value of benefits provided. Membership dues are based upon the member's income, occupation, and place of residence, and may cover more than one year of membership. Membership benefits include access to scholarly resources, savings on conference registration fees and other discounts, ability to apply for congress travel grants and fellowships, career advancement and visibility in the scholarly exchange with other Association members. Membership dues are invoiced annually, and fees range from \$33 to \$423 for individuals and \$300 to \$1,000 for institutions. Membership dues are recognized as revenue in the applicable membership period.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The Association recognizes the Congress as one performance obligation. Revenue recognition occurs when the Congress program takes place and the service is provided to registered participants.

The Association recognizes contributions when cash, securities, or other assets; an unconditional promise to give when notification is received. Conditional promises to give – that is, those with a measurable performance or other barrier and right of return – are not recognized until the conditions on which they depend have been met.

Membership dues and Congress registrations paid in advance for future periods are included in deferred revenue in the accompanying statement of financial position. Membership dues for future periods are included in deferred revenue and recognized in the year of membership.

Contributions - Contributions received are recorded as "with donor restrictions" or "without donor restrictions" depending on the existence and/or nature of any donor or grantor restrictions. All donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires (that is when a stipulated time restriction ends or purpose restriction is accomplished), net assets are reclassified to net assets without donor restrictions and are reported in the statement of activities as net assets released from restrictions.

Nonmonetary contributions are recorded at estimated fair value at date of receipt if the Organization received certain goods and services that meet criteria under generally accepted accounting principles ("GAAP") for recognition as contributions. No material nonmonetary contributions were received in the years ended September 30, 2020 and 2019.

Donated Services - Donated services are recognized as contributions if the service (a) creates or enhances nonfinancial assets or requires specialized skills and (b) are performed by people with specialized skills, and would otherwise be purchased by the Association.

Advertisings costs - The Association expenses all advertising costs in the Statement of Activities as incurred. Advertising expense was \$88 and \$200 as of September 30, 2020 and 2019, respectively.

Functional Allocation of Expense - Expenses not directly related to a particular program or supporting services cost center are distributed on a percentage allocation method based on management's judgment.

Income Taxes - The Association is exempt from federal income tax under Internal Revenue Code Section 501(c)(3) and a similar provision of Pennsylvania state income tax laws. The Organization is obligated to pay income tax on its unrelated business income (as defined). It is management's opinion that there are no activities that would subject the Organization to the unrelated business income tax.

Accounting for Uncertainty in Income Tax Positions - The Organization evaluates uncertain tax positions in accordance with existing accounting principles and makes such accruals and disclosures as might be required. In management's opinion, no accrual for an uncertain tax position was considered necessary as of September 30, 2020 and 2019.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities, and revenue and expenses during the year. Actual results could differ from these estimates.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The Association has adopted Accounting Standards Update (ASU) No. 2014-09 - Revenue from Contracts with Customers (Topic 606), as amended as management believes the standard improves the usefulness and understandability of the Organization's financial reporting. Analysis of various provisions of this standard resulted in no significant changes in the way the Organization recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

The Association has adopted Accounting Standards Update (ASU) No. 2018-08 *Not-for-Profit Entities:* Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605) as management believes the standard improves the usefulness and understandability of the Organization's financial reporting. We have implemented the provisions of ASU 2018-08 applicable in the accompanying financial statements under a modified prospective basis. Accordingly, there is no effect on net assets in connection with our implementation of ASU 2018-08.

In relation to the adoption of ASU 2018-08, the Association specifically elected to treat the PPP funding as a conditional grant under Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958-605 Accounting for Contributions. See Note 8 for additional details.

NOTE 3 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

As of September 30, 2020, the Association has \$2,700,286 of financial assets available to meet the cash needs for general operating expenditures, consisting of cash of \$20,442, savings (money market) of \$509,024, and short-term investments of \$150,848 in the form of money funds and certificates of deposit. As part of the Association's liquidity management plan, cash in excess of daily requirements is invested in money market accounts. The money market (savings) may be drawn upon, if necessary, to meet unexpected liquidity needs or in the event of financial distress.

	As of September 30,			
	2020	2019		
Cash and cash equivalents	\$ 680,314	\$ 823,050		
Accounts receivable, net	33,965	64,129		
Investments	6,843,907	6,660,698		
Total financial assets	7,558,186	7,547,877		
Receivables scheduled to be collected in more than one year	(17,581)	(32,731)		
Contractual or donor-imposed restrictions:	(0.005.070)	(0.044.700)		
Endowment funds	(2,205,373)	(2,211,796)		
Endowment contribution revenue	(35,268)	(23,499)		
Owed to Sections	(173,575)	(145,216)		
Building remodeling	(221,200)	(1,000,000)		
Board designations				
Building maintenance	(100,000)	(100,000)		
Congress and Special Association-linked Projects	(2,104,903)	(1,826,806)		
Financial assets available to meet cash needs for				
general expenditures within one year	\$ 2,700,286	\$ 2,207,829		

NOTE 3 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS - Continued

The Association's endowment funds consist of donor-restricted endowments. As described in Note 4, the endowment has a spending rate of no more than 5%.

As part of the Association's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Association invests cash in excess of daily requirements in short-term investments. The Association does not intend to spend from its endowment other than amounts appropriated as part of its annual budget and approval process; however, amounts from the endowment could be made available if necessary.

The Association has a liquidity access line of credit agreement with an investment company with maximum borrowings based on the maximum lending value of pledged collateral (investments). As of September 30, 2020, the total of available funds was \$1,978,900 based on a pledged collateral valued at \$2,631,331. The agreement provides for interest payments to be made monthly on the outstanding balance at 1.15% over LIBOR (1.30% as of September 30, 2020). The maturity date is indefinite. As of September 30, 2020, the Association has no borrowings outstanding.

NOTE 4 - ENDOWMENT

The Association follows the Pennsylvania State Act 141 of 1998 ("Act"). The Board of Directors interprets the Act as requiring the preservation of the fair value, as of the original gift date, of the original gift of donor restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies the original value of gifts donated to the permanent endowment as net assets with donor restrictions, and investment income as board-designated net assets without donor restrictions until appropriated for expenditure in a manner consistent with the standard of prudence called for in the Act.

Funds with Deficiencies

From time to time the fair value of assets associated with the individual donor-restricted endowment funds may fall below the level that the donor or state statutes require the Association to retain as a fund of perpetual duration. The Association's Board will address deficiencies in the fund if the balance falls below the required level and will refrain from using future earnings until the balance of the fund is restored. There were no such deficiencies as of September 30, 2020 and 2019.

Return Objectives and Risk Parameters

The Association has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to the Association while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Association must hold in perpetuity as well as board designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce growth while assuming a moderate level of investment risk. The Association expects its endowment funds to provide an average rate of return of approximately five percent annually. Actual returns in any given year may vary from this amount.

NOTE 4 - ENDOWMENT- Continued

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Association's endowment funds will be invested in ways that, minimize the risks of short-term financial fluctuations, protect their value from erosion due to inflation, and achieve long-term capital growth.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Association's goal, consistent with its investment objectives, is to maintain or increase the value of the Endowment principal. Accordingly, the Association will normally draw no more than five percent per annum of the Endowment balance. The actual amount of the annual payout will be calculated as a percentage of the average market value of the portfolio for the preceding two years. The Association will make a draw from the Endowment Fund no more than quarterly and at least once every eighteen months, as required.

Endowment Net Asset Composition by Type of Fund	Without Donor Restrictions	With Donor Restrictions	Total
As of September 30, 2020:			
Donor-restricted endowment funds	\$ -	\$ 2,205,373	\$ 2,205,373
Board-designated endowment funds	2,169,917		2,169,917
	\$ 2,169,917	\$ 2,205,373	\$ 4,375,290
As of September 30, 2019:			
Donor-restricted endowment funds	\$ -	\$ 2,211,796	\$ 2,211,796
Board-designated endowment funds	1,826,806		1,826,806
	\$ 1,826,806	\$ 2,211,796	\$ 4,038,602

NOTE 4 - ENDOWMENT- Continued

Changes in Endowment Net Assets	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets as of October 1, 2019	\$ 1,826,806	\$ 2,211,796	\$ 4,038,602
Investment return:			
Investment income	109,943	-	109,943
Net realized and unrealized gain	522,634	-	522,634
Investment fees	(36,572)	-	(36,572)
Contributions	-	(6,423)	(6,423)
Congress expenses	(47,140)	-	(47,140)
Property improvements	(39,521)	-	(39,521)
Property maintenance	(45,868)	-	(45,868)
Cultural Center consultants and exhibits	(86,003)	-	(86,003)
Special projects Doctoral Student research grants	(25,000)	-	(25,000)
Doctoral Student research grants	(9,362)		(9,362)
Endowment net assets as of			
September 30, 2020	\$ 2,169,917	\$ 2,205,373	\$ 4,375,290
Changes in Endowment Net Assets -	Without Donor	With Donor	
Continued	Restrictions	Restrictions	Total
Endowment net assets as of			
October 1, 2018	\$ 2,941,576	\$ 2,204,904	\$ 5,146,480
Investment return:			
Investment income	236,995	-	236,995
Net realized and unrealized loss	(56,629)	-	(56,629)
Investment fees	(37,289)	-	(37,289)
Contributions	-	6,892	6,892
Congress expenses	(84,500)	-	(84,500)
Purchase of property	(1,139,907)	-	(1,139,907)
Special projects	(24,960)	-	(24,960)
Doctoral Student research grants	(8,480)		(8,480)
Endowment net assets as of			
September 30, 2019	\$ 1,826,806	\$ 2,211,796	\$ 4,038,602

NOTE 5 - NET ASSET RESTRICTIONS

Net assets with donor restrictions are available for the following purposes as of:

	As of Sept	tember 30,
	2020	2019
Endowment funds	\$ 2,205,373	\$ 2,211,796
LASA operations	394,775	356,929
Publications	-	287
Panel, Books and Registration Support	11,898	3,000
Travel grants	23,370_	19,012
	\$ 2,635,416	\$ 2,591,024

Board designated net assets without donor restrictions are available for the following purposes as of:

	As of Sept	As of September 30,			
	2020201				
Congress and special Association-linked projects Property maintenance fund	\$ 2,104,903 100,000	\$ 1,826,806 100,000			
	\$ 2,204,903	\$ 1,926,806			

NOTE 6 - INVESTMENTS

Market price observability is impacted by a number of factors, including the type of investment, the characteristics specific to the investment and the state of the marketplace (including the existence and transparency of transactions between market participants). Investments with readily-available actively-quoted prices or for which fair value can be measured from actively-quoted prices in an orderly market will generally have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following categories based on inputs:

<u>Level I</u> - Quoted prices are available in active markets for identical investments as of the reporting date. The type of investments which would generally be included in Level I include listed equity securities and listed derivatives. The Association to the extent that it holds such investments, does not adjust the quoted price for these investments, even in situations where the Association holds large positions and sales could reasonably impact the quoted price.

NOTE 6 - INVESTMENTS - Continued

<u>Level II</u> - Pricing inputs are observable for the investments, either directly or indirectly, as of the reporting date, but are not the same as those used in Level I. Fair value is determined through the use of models or other valuation methodologies. The types of investments which would generally be included in this category include publicly-traded securities with restrictions on disposition, debt securities and partnerships that hold Level I assets and real estate held for investment if measured by a current appraisal.

<u>Level III</u> - Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant judgment or estimation by management. The types of investments which would generally be included in this category include debt and equity securities issued by private entities, and real estate held for investment if measured by a current appraisal.

Investments at Fair Value as of September 30, 2020

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination of which category within the fair value hierarchy is appropriate for any given investment is based on the lowest level of input that is significant to the fair value measurement. The Association's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the investment.

The Association's investments by the fair value hierarchy levels are as follows:

	Investmen	1 30, 2020		
	Level I	Level II	Level III	Total
Certificate of Deposits	\$ 51,294	\$ -	\$ -	\$ 51,294
Common stock funds	1,542,211	-	-	1,542,211
Bond funds	-	-	-	-
Closed end fund	1,667,742	-	-	1,667,742
Mutual funds	3,255,133	-	-	3,255,133
Hedge funds		327,527		327,527
Total Investments at Fair Value	\$ 6,516,380	\$ 327,527	<u>\$</u> -	\$ 6,843,907
	Investmer	nts at Fair Value	as of September	· 30, 2019
	Level I	Level II	Level III	Total
Certificate of Deposits Common stock funds Bond funds Closed end fund Mutual funds	\$ 99,890 778,774 463,837 2,702,664 2,189,379	\$	\$ - - - -	\$ 99,890 778,774 463,837 2,702,664 2,189,379
Hedge funds		426,154		426,154
Total Investments at Fair Value	\$ 6,234,544	\$ 426,154	\$ -	\$ 6,660,698

NOTE 6 - INVESTMENTS - Continued

For the years ended September 30, 2020 and 2019, total investment income (loss) consisted of:

	Y	Year Ended September 30,					
		2020		2019			
Dividends reinvested Net realized and unrealized gains (losses) Investment fees	\$	122,394 548,010 (80,418)	\$	257,062 (25,297) (103,012)			
	\$_	589,986	\$	128,753			

NOTE 7 - PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

	As of September 30,				
	2020	2019			
Land	\$ 242,091	\$ 242,091			
Building and improvements	2,245,739	2,178,815			
Computers and equipment	90,072	90,072			
Furniture and fixtures	27,060	27,060			
Less: Accumulated depreciation	2,604,962 (171,985)	2,538,038 (113,310)			
	\$ 2,432,977	\$ 2,424,728			

Depreciation expense was \$58,675 and \$1,092 for the years ended September 30, 2020 and 2019, respectively.

NOTE 8 - PAYCHECK PROTECTION PROGRAM GRANT FUNDING

In response to the coronavirus (COVID-19) outbreak in 2020, the U.S. Federal Government enacted the Coronavirus Aid, Relief, and Economic Security Act (also known as the "CARES Act") to provide \$2 trillion in economic stimulus. As part of the stimulus package, a Paycheck Protection Program ("PPP") was established to provide \$669 billion in small-business loans through the Small Business Association ("SBA") eligible to businesses and nonprofits. As described in the bill and subsequent guidance, loans are forgivable if an entity spends all of the funds on specified expenses in the eight weeks after receiving the loan, with at least 75% of the funds spent specifically on payroll.

NOTE 8 - PAYCHECK PROTECTION PROGRAM GRANT FUNDING - Continued

In May 2020, the Association applied and received PPP funding of \$104,900 from the SBA. The Association elected to consider the government funding as a conditional grant under FASB ASC 958-605. The PPP loan was initially recorded as a refundable advance until all of the conditions have been substantially met or have been explicitly waived. For the year ended September 30, 2020, management determined all the PPP forgiveness conditions were met and barriers were overcome to properly release the refundable advance and recognize the grant revenue in the Statement of Activities as other income. Subsequent to fiscal year end, management received notification of the acceptance of forgiveness from the financial institution.

NOTE 9 - DONATED SERVICES

During the years ended September 30, 2020 and 2019, the Association reported contributed salaries and benefits from the University of Pittsburgh of \$52,482. The University has not pledged further contributions for future fiscal years.

NOTE 10 - DONATED FACILITIES

The Association occupies its offices on a rent-free basis from the University of Pittsburgh. The statement of activities does not reflect donated facilities as support and expenses because they are not considered significant to the financial statements as a whole.

NOTE 11 - CONGRESS EXPENSES

For the years ended September 30, 2020 and 2019, Congress expenses consisted of:

		2020	2019		
Cost to hold Congress Congress travel grants provided	\$	168,352 \$ 73,344		368,215 146,274	
	<u>\$</u>	241,696	\$	514,489	

NOTE 12 - REVENUE FROM CONTRACTS WITH CUSTOMERS AND DEFERRED REVENUE

The following table provides information about significant changes in the contract liabilities for the years ended:

Deferred revenue is comprised of the following:

	As of September 30,					
		2020		2019		
Membership and section dues Congress registrations, exhibits and advertisements		402,931 101,905	\$	543,389 274,277		
	\$	504,836	\$	817,666		

NOTE 13 - CONCENTRATIONS

The Association derives significant revenue from its members and the annual Congress. Operating membership and section dues are concentrated in the following regions:

	As of September 30,					
		2020				
Membership and section dues:				<u> </u>		
North America	\$	563,242	\$	557,259		
Africa		339		335		
Asia		8,229		8,142		
Europe		78,397		77,564		
Oceania		3,845		3,805		
South America		145,954		144,403		
Total Membership and section dues	\$	800,006	\$	791,507		

Operating congress registrations, net are concentrated in the following regions:

		As of September 30,				
		2020		2019		
Congress registrations, net:			·			
North America	\$	262,587	\$	708,624		
Africa		564		1,522		
Asia		4,666		12,592		
Europe		26,387		71,208		
Oceania		1,547		4,175		
South America		110,799		299,005		
Total Congress registrations not	\$	406 FE0	ф	1 007 126		
Total Congress registrations, net	<u> </u>	406,550	<u> </u>	1,097,126		

NOTE 14 - RELATED PARTY ACTIVITY

On January 1, 2017, the Association executed a management agreement with Maestro. The agreement requires Maestro to pay the Association a yearly management fee equal to 100% of Maestro's increase in net assets in exchange for management services. For the year ending September 30, 2020 Maestro had a decrease in net assets of \$28,137. For the year ending September 30, 2019 Maestro's increase in net assets before management fees was \$68,454. The Association's management fee revenue was \$0 and \$68,454 for the years ended September 30, 2020 and 2019, respectively.

NOTE 15 - DEFINED CONTRIBUTION PLAN

The Association established a qualified employee defined contribution plan effective January 1, 2017 under section 401(k) of the Internal Revenue Code. Under the plan, all employees age 21 or older may elect to defer a minimum of 1% up to 90% of their compensation, subject to Internal Revenue Code limits. The Association matches employee contributions at a rate of \$1.00 for every \$1.00 contributed, up to 8% of an employee's salary. The Association made contributions totaling \$22,712 and \$16,307 for the years ended September 30, 2020 and 2019, respectively.

NOTE 16 - COVID-19

The World Health Organization declared the coronavirus (COVID-19) to be a Public Health Emergency of International Concern on January 30, 2020. On March 13, 2020, President Donald Trump declared the COVID-19 outbreak in the United States a national emergency and the Centers for Disease Control and Prevention ("CDC") has issued various guidelines and directives for communities and businesses to follow to prevent the spread of the virus. These directives and guidelines have resulted in the closure of schools and non-essential businesses which have significantly disrupted commerce domestically. The direct and indirect impact of this situation on the Association is difficult to determine because of the number of variables outside the control of management and the challenge of predicting how and when commerce will return to normal. Accordingly, as of the date of this report, management was unable to fully quantify the impact, which may be material, of COVID-19 on operations and financial performance of the Association.

The Congress was moved to a virtual event due to the COVID-19 pandemic response and the Organization had restricted travel out of state and internationally, as well as began working remotely during this time.

NOTE 17 - SUBSEQUENT EVENTS

Management evaluates events and transactions occurring subsequent to the date of the combined financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying combined financial statements consider events through February 8, 2021 the date on which the combined financial statements were available to be issued.



LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINING STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2020

ASSETS

	Latin American Studies Association	Maestro Meetings	Eliminations	Total
Cash and cash equivalents Accounts receivable, net Accounts receivable - affiliate Prepaid expenses	\$ 667,427 33,965 39,749 12,422	\$ 12,887 - -	\$ - (39,749)	\$ 680,314 33,965 - 12,422
Prepaid Expenses Prepaid Congress expenses	113,055	<u>-</u>		113,055
Total current assets	866,618	12,887	(39,749)	839,756
Property and equipment, net Investments	2,432,977 6,843,907	<u> </u>		2,432,977 6,843,907
Total assets	\$10,143,502	\$ 12,887	\$ (39,749)	\$10,116,640
<u>LIA</u>	BILITIES AND I	NET ASSETS		
Payables and accrued expenses Accounts payable - affiliate Deferred revenue	\$ 60,749 - 503,561	\$ - 39,749 1,275	\$ - (39,749) -	\$ 60,749 - 504,836
Total liabilities	564,310	41,024	(39,749)	565,585
Net assets Net assets without donor restrictions				
Operating	4,738,873	(28,137)	-	4,710,736
Board designated	2,204,903	-	-	2,204,903
Net assets with donor restrictions	2,635,416			2,635,416
Total net assets	9,579,192	(28,137)		9,551,055
Total liabilities and net assets	\$10,143,502	\$ 12,887	\$ (39,749)	\$10,116,640

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINING STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2019

ASSETS

	Latin American Studies Association	Maestro Meetings	Eliminations	Total
Cash and cash equivalents Accounts receivable Accounts receivable - affiliate	\$ 585,180 64,015	\$ 237,870 114	\$ -	\$ 823,050 64,129
Prepaid expenses Prepaid Congress expenses	237,984 19,711 158,470	- - -	(237,984)	19,711 158,470
Total current assets	1,065,360	237,984	(237,984)	1,065,360
Equipment, net Investments	2,424,728 6,660,698		<u>-</u>	2,424,728 6,660,698
Total assets	\$10,150,786	\$ 237,984	\$ (237,984)	\$10,150,786
<u>LIA</u>	BILITIES AND N	ET ASSETS		
Payables and accrued expenses Accounts payable - affiliate Deferred revenue	\$ 127,452 - 817,666	\$ - 237,984	\$ - (237,984)	\$ 127,452 - 817,666
Total liabilities	945,118	237,984	(237,984)	945,118
Net assets Net assets without donor restrictions				
Operating Board designated	4,687,838 1,926,806	-	-	4,687,838 1,926,806
Net assets with donor restrictions	2,591,024		<u>-</u>	2,591,024
Total net assets	9,205,668			9,205,668
Total liabilities and net assets	\$10,150,786	\$ 237,984	\$ (237,984)	\$10,150,786

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINING STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2020

	Latin American Studies Association			on	Maestro Meetings		Total			
		r Restrictions	With		Without Donor		Without Dono	or Restrictions	With	
		Board	Donor		Restrictions			Board	Donor	
	Operating	Designated	Restrictions	Total	Operating	Eliminations	Operating	Designated	Restrictions	Total
Revenue	_	_			_	_	_	_		
Grants	\$ -	\$ -	\$ 62,500	\$ 62,500	\$ -	\$ -	\$ -	\$ -	\$ 62,500	\$ 62,500
Individual contributions	=	-	30,561	30,561	-	-	-	-	30,561	30,561
Membership and section dues	800,006	-	25,000	825,006	-	-	800,006	-	25,000	825,006
Congress registrations	406,550	-	-	406,550	-	-	406,550	-	-	406,550
Congress exhibits and advertisements	18,741	-	-	18,741	-	-	18,741	-	-	18,741
Net investment income	12,451	109,943	-	122,394	-	-	12,451	109,943	-	122,394
Net realized and unrealized gains (losses) on investments	25,376	522,634	-	548,010	-	-	25,376	522,634	-	548,010
Royalties and subsidiary rights	13,207	-	-	13,207	-	-	13,207	-	-	13,207
Meeting planning services	-	-	-	-	63,622	-	63,622	-	-	63,622
Fundraising	-	-	-	-	-	-	-	-	-	-
Other revenue	17,463	-	-	17,463	-	-	17,463	-	-	17,463
PPP grant income	104,900	-	_	104,900	_	_	104,900	_	_	104,900
Net assets released from restrictions	73,669	-	(73,669)	- ,	_	-	73,669	_	(73,669)	-
Tion decement to the control of the	. 0,000		(10,000)		0		. 0,000		(10,000)	
Total revenue	1,472,363	632,577	44,392	2,149,332	63,622	-	1,535,985	632,577	44,392	2,212,954
Expenses										
Bad debt	18,300	-	-	18,300	-	-	18,300	-	-	18,300
Congress	130,799	-	-	130,799	37,553	-	168,352	-	-	168,352
Congress travel grants	26,204	47,140	_	73,344		-	26,204	47,140	_	73,344
Salaries and benefits	983,661		_	983,661	43,000	_	1,026,661		_	1,026,661
Postage, printing and copying	1,826	_	_	1,826	-10,000	_	1,826	_	_	1,826
Governance and travel	33,481	_		33,481	2,184	_	35,665	_	_	35,665
Publication	49,407	_	=	49,407	2,104	-	49,407	_	-	49,407
Section expense	17,947	-	-	17,947	-	-	17,947	-	-	17,947
	28,473	-	-	28,473	-	-	28,473	-	-	28,473
Consulting and professional services		20 572	-		-	-	,	20 570	-	
Investment fees	43,166	36,572	-	79,738	680	-	43,846	36,572	-	80,418
Special projects - Ford	-	25,000	-	25,000	-	-	-	25,000	-	25,000
Doctoral Student Research Grants	-	9,362	-	9,362	-	-	-	9,362	-	9,362
Fundraising	·	-	-		-	-		-	-	.
Other	27,401	-	-	27,401	-	-	27,401	-	-	27,401
Office equipment and supplies	25,264	-	-	25,264	2,941	-	28,205	-	-	28,205
Communications	6,032	-	-	6,032	-	-	6,032	-	-	6,032
Membership and dues	19,476	-	-	19,476	5,001	-	24,477	-	-	24,477
Management fee expense	-	-	-	-	-	-	-	-	-	-
Marketing	-	-	-	-	400	-	400	-	-	400
Cultural Center - consultants	-	83,052	-	83,052	-	-	-	83,052	-	83,052
Cultural Center - exhibits	-	2,950	-	2,950	-	-	-	2,950	-	2,950
Repairs and maintenance	-	39,522	-	39,522	-	-	-	39,522	-	39,522
Real estate taxes	-	23,029	_	23,029	_	-	_	23,029	_	23,029
Utilities	-	22,839	_	22,839	_	-	_	22,839	_	22,839
Depreciation	1,092	57,583	_	58,675	_	_	1,092	57,583	_	58,675
Telephone	3,845	-	_	3,845	_	_	3,845		_	3,845
Insurance	4,954	7,431		12,385			4,954	7,431		12,385
Total expenses	1,421,328	354,480		1,775,808	91,759		1,513,087	354,480		1,867,567
Increase (decrease) in net assets	51,035	278,097	44,392	373,524	(28,137)		22,898	278,097	44,392	345,387
Net assets, beginning of year	4,687,838	1,926,806	2,591,024	9,205,668	-	-	4,687,838	1,926,806	2,591,024	9,205,668
	, ,	, .,	, - ,	,,			, , , , , , , , , , , , , , , , , , , ,	,		,,
Net assets, end of year	\$ 4,738,873	\$ 2,204,903	\$ 2,635,416	\$ 9,579,192	\$ (28,137)	\$ -	\$ 4,710,736	\$ 2,204,903	\$ 2,635,416	\$ 9,551,055

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE COMBINING STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2019

	Latin American Studies Association				Maestro Meetings		Total			
		r Restrictions	With		Without Donor		Without Done	or Restrictions	With	
		Board	Donor		Restrictions			Board	Donor	
	Operating	Designated	Restrictions	Total	Operating	Eliminations	Operating	Designated	Restrictions	Total
Revenue										
Grants	\$ -	\$ -	\$ 32,000	\$ 32,000	\$ -	\$ -	\$ -	\$ -	\$ 32,000	\$ 32,000
Individual contributions	-	-	21,525	21,525	-	-	-	-	21,525	21,525
Membership and section dues	791,507	-	51,911	843,418	-	-	791,507	-	51,911	843,418
Congress registrations	1,097,126	-	-	1,097,126	-	-	1,097,126	-	_	1,097,126
Congress exhibits and advertisements	120,415	-	-	120,415	-	-	120,415	-	_	120,415
Congress sponsorships	3,000	-	-	3,000	-	-	3,000	-	_	3,000
Net investment income	20,067	236,995	-	257,062	-	-	20,067	236,995	-	257,062
Net realized and unrealized gains (losses)	31,332	(56,629)	-	(25,297)	-	-	31,332	(56,629)	-	(25,297)
Royalties and subsidiary rights	32,987	-	-	32,987	-	-	32,987	-	-	32,987
Maestro Meetings management fee	68,454	-	-	68,454	-	(68,454)	-	-	-	-
Meeting planning services	-	-	-	-	125,977	-	125,977	-	-	125,977
Fundraising	-	-	-	-	-	-	-	-	-	-
Other revenue	27,742	-	-	27,742	-	-	27,742	-	-	27,742
Net assets released from restrictions	52,500		(52,500)				52,500		(52,500)	
Total revenue	2,245,130	180,366	52,936	2,478,432	125,977	(68,454)	2,302,653	180,366	52,936	2,535,955
Expenses										
Congress	358,298	-	_	358,298	9,917	-	368,215	-	_	368,215
Congress travel grants	61,774	84,500	_	146,274	-	_	61,774	84,500	_	146,274
Salaries and benefits	933,420		_	933,420	39,109	_	972,529		_	972,529
Postage, printing and copying	1,278	_	_	1,278		_	1,278	-	_	1,278
Governance and travel	116,377	-	_	116,377	5,083	-	121,460	-	_	121,460
Publication	93,117	-	_	93,117	-	-	93,117	-	_	93,117
Section expense	69,811	_	_	69,811	_	_	69,811	-	_	69,811
Consulting and professional services	40,294	-	_	40,294	-	-	40,294	-	_	40,294
Investment fees	64,780	37,289	_	102,069	943	_	65,723	37,289	_	103,012
Special projects - Ford	-	24,960	_	24,960	-	_	-	24,960	_	24,960
Doctoral Student Research Grants	_	8,480	_	8,480	-	-	-	8,480	_	8,480
Fundraising	3,423	-	_	3,423	_	_	3,423	-	_	3,423
Other	31,402	_	_	31,402	15	_	31,417	-	_	31,417
Office equipment and supplies	27,895	_	_	27,895	2,256	_	30,151	-	_	30,151
Communications	13,758	_	_	13,758	,	_	13,758	-	_	13,758
Membership and dues	19,256	_	_	19,256	_	_	19,256	-	_	19,256
Management fee expense	-	_	_	-	68,454	(68,454)	-	-	_	-
Marketing	_	-	_	-	200	(,,	200	-	_	200
Training and development	2,840	_	_	2,840	-	_	2,840	-	_	2,840
Depreciation	1,092	-	_	1,092	-	-	1,092	-	_	1,092
Telephone	3,866	-	_	3,866	-	-	3,866	-	_	3,866
Insurance	4,395			4,395			4,395			4,395
Total expenses	1,847,076	155,229	-	2,002,305	125,977	(68,454)	1,904,599	155,229		2,059,828
Increase (decrease) in net assets	398,054	25,137	52,936	476,127	-	-	398,054	25,137	52,936	476,127
Net assets, beginning of year	3,249,877	2,941,576	2,538,088	8,729,541	-	-	3,249,877	2,941,576	2,538,088	8,729,541
Adjustments: Purchase of property with board designated funds Allocation of net assets to building maintenance	1,139,907 -	(1,139,907)	<u>-</u>	<u>-</u>	-	<u>-</u>	1,139,907	(1,139,907)	-	
Net assets, end of year	\$ 4,787,838	\$ 1,826,806	\$ 2,591,024	\$ 9,205,668	\$ -	\$ -	\$ 4,787,838	\$ 1,826,806	\$ 2,591,024	\$ 9,205,668